

# What do I say?

## 3-STEP QUICK GUIDE

# A

### ADDRESS

**Mention what you notice.**

"Your dog is super cute!"

"She's 7 years old now?!"

"Jamaica sounds like fun!"



# C

### COMPLIMENT

**Make them feel good.**

"You're a great dog mom"

"You're raising really great kids"

"I love people who travel, you inspire me"



# A

### ASK

**Ask something else.**

"Is your dog loving that big backyard?"

"Any moms you know looking to move?"

"Still loving your time at home?"



## ACA

**Put it all together**

"Your dog is super cute! You're a great dog mom. Is your dog loving that big backyard?"

"She's 7 years old now?! You're raising really great kids. Any moms you know looking to move?"

Jamaica sounds like fun! I love people who travel, you inspire me. Still loving your time at home?"